

Dear Valued Customer

PRICE INCREASE

During the last half of 2020, we have been notified of significant cost increases on raw materials - in particular, sustained increases in the areas of paper/corrugated material and Polyethylene resin. In addition to this, transport costs have escalated in the final months of 2020. It is now clear that this is a structural shift in our cost base which we are unable to absorb and therefore we have no alternative but to pass these cost increases on to the market. We therefore must now advise you that we will be amending our prices **for deliveries on or after** Monday, 15th February with the following uplifts (orders received before this date must be delivered in full before Monday 15th March):

Foam Products	8%
Bubble products	8%
Mail Miser	6%
AirKraft	6%
Superlite	6%
Fruit Pads/Padded bags	6%

For any products not manufactured at our Winsford, UK site, an additional increase may be necessary to cover increased import costs. Your Account Manager will be in touch to discuss such products. Your dedicated National Account Manager will be pleased to discuss any issues relating to this increase, and as always, please feel free to contact me if I can be of any assistance.

May I take this opportunity of thanking you for your continued support.

Yours sincerely,

Vince Tarry